

CONTINUING LEGAL EDUCATION

THE BAR ASSOCIATION OF SAN FRANCISCO



The Real Property Section presents

Successfully Mediating Real Estate Cases

As More Than 95% of Civil Cases Resolve Before Trial, it is Critical to be Just as Skilled in Mediation as in the Courtroom

**Thursday
September 28, 2023**

MCLE Registration: 11:30 a.m. - 12:00 p.m.
Virtual Program: 12:00 - 1:30 p.m.

Speaker

Salayha K. Ghoury

Lewis Brisbois

H. Peter Smith, Mediator

ADR Services, Inc.

Claudia Hagadus Long, Mediator

ADR Services, Inc.

Moderator

Sean E. Ponist

Ponist Law Group

As more than 95% of civil cases resolve before trial, it is critical to be just as skilled in mediation as in the courtroom. This CLE will cover:

Topics

- Mediation Basics
- Getting to Mediation
- Mediator's Role
- Opening Mediation Session and Counsel's Remarks
- Addressing Common Issues at Mediation
- Mediation Strategies
- Nailing Down a Settlement

MCLE: 1.5 Hours

To receive MCLE credit, you must sign in during the designated MCLE registration period. This activity is approved for Minimum Continuing Legal Education credit by the State Bar of California.

BASF is a certified provider. Provider #103

Pre-registration is required.

Location

Virtual

Zoom link will be provided prior to the program.

Cost

Free for BASF Law Students

\$50.00 Section Member

\$60.00 BASF Members, Government & Nonprofit Attorneys

\$75.00 All Others

Viewing Options



Live Webcast available, register at www.sfbars.org



Webcast Recording will be available. Register separately on our online platform.

Special Requests:

People with disabilities should contact BASF regarding reasonable accommodations at events@sfbars.org.

Section Chair

Sean Ponist, Ponist Law Group

Register online: www.sfbars.org/calendar

Event Code G231704