

# CONTINUING LEGAL EDUCATION

THE BAR ASSOCIATION OF SAN FRANCISCO



The Business Law Section and Barristers Business Commercial and  
Bankruptcy Section present

## Venture Capital Financing and Mergers and Acquisitions in 2023 Key Market Updates and Legal Trend

### Speakers

**Daniel Parames**, Partner, Cooley

**Teresa Tate**, Partner, Morrison Foerster

**Lianna Whittleton**, Partner, WSGR

**Danny Lopez**, Partner, Orrick

**Craig Tighe**, Partner, DLA Piper

### Moderator

**Lindsey S. Mignano**, Founding Partner, SSM

The startup financing and market for acquisitions had a red-hot 2021, but fast-forward through 2022 and to the start of 2023, and startup funding and M&A deal activity has slowed substantially.

In 2022, Crunchbase reported that global venture funding totaled \$445 billion, a 35% year-over-year decline from the \$681 billion startups raised in 2021. This represented an even steeper pullback than was experienced after the 2008 financial crisis or dot-com bubble, per Preqin data reported by Bloomberg.

What does this trend mean for the companies raising capital or seeking acquisition, the venture or private equity funds deploying capital, and the corporate lawyers representing them in these transactions, in 2023? How will the current economic market in 2023 affect the negotiating power of the parties, and the ways in which corporate counsel may advise their clients?

Join us for a panel comprised of experts in the Emerging Companies/Venture Capital (EC/VC) and M&A fields as we talk shop about these issues and more.

### Topics

- The different legal documents applicable to different stages of financing (i.e., convertible notes, SAFEs, Series Seed/A NVCA documents)
- Legal strategy in advising startups v. venture firms seeking to raise or deploy capital in 2023
- How the current economic climate may affect negotiations and legal provisions in venture raises/deployment of capital and M&A

**Tuesday**

**March 28, 2023**

MCLE Registration: 3:30 - 4:00 p.m.

Hybrid Program: 4:00 - 5:15 p.m.

InPerson Reception immediately follows.

### MCLE: 1 Hour

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**Pre-registration is required.**

### Cost

FREE to BASF Members

\$40 All Others

### InPerson Location & Reception:

BASF Offices, 201 Mission Street, Suite 400

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### VIEWING OPTIONS



**Live Webcast** - register at [www.sfbbar.org](http://www.sfbbar.org)



**Webcast Recording** will not be available for this program.

### Special Requests:

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**Event Code:** G230102

**Register online: [www.sfbbar.org](http://www.sfbbar.org)**