

CONTINUING LEGAL EDUCATION

THE BAR ASSOCIATION OF SAN FRANCISCO



The Arbitration Section presents

MEDIATION 2.0: Distilling the Most Crucial Lesson Learned From Four Decades of Setting High Stakes Complex Disputes

Speakers

Stephanie Chow

Mediated Negotiations

Tony Piazza

Mediated Negotiations

When mediation devolves to simply carrying offers and demands back and forth you may not be getting the mileage your clients deserve. In this webinar, we will deconstruct a simple redesign - redirecting the dialectic of the adversarial process into a more productive evaluative dialogue - that has been successfully applied to resolve thousands of complex real world disputes both domestically and internationally, in the commercial context and beyond. Participants will receive an outline of the process and have the opportunity to submit questions and observations in advance to, assure relevancy to your practice.

Topics

- Redirecting the adversarial process into a productive evaluative dialogue
- Strategies to better prepare for mediation (from a mediator's perspective)
- Effective advocacy in the mediation process

Register online: www.sfbar.org/calendar

Monday

March 8, 2021

MCLE Registration: 11:30 a.m. - 12:00 p.m.

Program: 12:00 - 1:15 p.m.

MCLE: 1 Hour

To receive MCLE credit, you must sign in during the designated MCLE registration period. This activity is approved for Minimum Continuing Legal Education credit by the State Bar of California. BASF is a certified provider.

Provider #103

Pre-registration is required.

COST

\$35 BASF Section Members

\$45 BASF Members,

\$60 All Others

Free for BASF Student Members

All prices increase \$10 on the day of the program.

VIEWING OPTIONS



Live Webcast - register at www.sfbar.org



Webcast Recording will be available after the live event at www.sfbar.org/online

BASF Members:

Be sure to log in to get your discounts!

Refunds will be given up to 48 hours in advance, less a \$10 handling fee.

Special Requests:

People with disabilities should contact BASF (events@sfbar.org) regarding reasonable accommodations.

Event Code: G214105