



WOMEN IN TRIAL

Shatter the Glass Ceiling in the Courtroom.
Two-Day Intensive Trial Advocacy Training for Women

TRAINING DATES

December 4-5, 2020

TIME

MCLE Registration: 8:00 – 9:00 a.m.

Program: 9 a.m. – 5:00 p.m.

Friday Reception: Immediately follows.

Lunch will be provided.

EVENT CODE

G201611 - December Training

MCLE

15 Hours of which 1 hour is in Legal Ethics

To receive MCLE credit, you must sign in during the designated MCLE registration period. This activity is approved for Minimum Continuing Legal Education credit by the State Bar of California. BASF is a certified provider.

Provider #103

Note: Must sign in both dates to receive 15 hours of MCLE credit.

LOCATION:

Bar Association of San Francisco
301 Battery Street, 3rd Floor
San Francisco, CA 94111

COST

\$850 per Individual

\$6,500 per Firm (up to 8 individuals)

Space is limited. Register now!

Back by popular demand, Women in Trial returns for another year. Join us in improving the diversity of trial lawyers in our courtrooms. If you want to improve your trial skills or have never tried a case and want to learn how to try a case, take this program. Learn from our seasoned trial lawyers and get into court through our BASF and JDC pro bono programs.

TOPICS

- Develop trial skills in an experiential learning environment
- Learn from trial masters and judges about effective presentation skills
- Practice opening statements, closing arguments, direct and cross examinations
- Receive coaching and critiques to enhance your performance
- Experience immediate improvement in two days

MODERATOR

Doris Cheng

Walkup Melodia Kelly & Schoenberger

TEACHING FACULTY will include Master Trial Lawyers and active Judges

JDC's pro bono programs need energetic and skilled advocates to assist with cases related to family law, child custody, spousal support, eviction defense, debt collection, prisoner rights, and other matters. You will be eligible for assignment for a pro bono case through the 2020 Women in Trial initiative. More information on pro bono opportunities will be provided at the training.

For more information and registration, please email cle@sfbar.org.

WOMEN IN TRIAL

Friday

8:00 – 9:00 a.m. MCLE Registration and Breakfast

9:00 – 9:30 a.m. Opening Remarks and Introductions

Location: Main Lecture Room

9:30 – 10:15 a.m.

Lecture/Demonstration: Opening Statement

Location: Main Lecture Room

This lecture will provide instruction about the purpose and utility of opening statements. It will also demonstrate how to develop and deliver an effective opening statement to jurors and judges.

10:15 – 10:30 a.m. Break

10:30 – 11:00 a.m.

Lecture/Demonstration: Verbal and Non-Verbal Communication Skills

Location: Main Lecture Room

Public speaking is one of the most anxiety-producing activities for most people. This lecture will address how to control your body and voice while speaking in court.

11:00 a.m. – 12:00 p.m.

Workshop #1: Brainstorming – Setting up the Case for Success.

Location: Break out into prosecution and defense rooms

It is important to commit to a strategy, theme and theory before the start of trial. If you don't have your destination in mind, you will never get there. During this workshop, we will work through legal theories, arguments, rhetoric, and themes that will be presented throughout the trial.

12:00 – 1:30 p.m. Working Lunch

Lecture/Demonstration: Direct & Cross Examinations

Location: Main Lecture Room

This portion will address the most effective methods for establishing the elements of the charge, setting the scene, building or diminishing the credibility of witnesses, and controlling the witnesses during direct and cross examination. The lecture will also cover permissible forms of questions.

1:30 – 2:45 p.m.

Workshop #2: Opening Statement - Video Review

Location: Breakout Room

Be prepared to deliver an opening statement. You will be given five to seven minutes to complete the opening statement. Keep the statement factual, but use the order of the facts to create the point of view that is most favorable to your client.

2:45 – 3:00 p.m. Break

3:00 – 4:30 p.m.

Workshop #3: Direct Examination - Video Review

Location: Breakout Room

Prosecutors direct examine Investigator Bier and defense attorneys direct examine Dan Jones.

4:30 – 5:15 p.m.

Lecture/Demonstration: Closing Argument

Location: Main Lecture Room

This lecture will provide instruction on how to structure and craft a winning closing argument.

5:15 – 5:30 p.m. Wrap up and Reflections

Saturday

8:00 – 8:45 a.m. Breakfast

8:45 – 9:00 a.m. Meet together for a huddle

Location: Main Lecture Room

Brief discussion about the goals for the day.

9:00 – 10:30 a.m.

Workshop #4: Cross Examination - Video Review

Location: Breakout Room

Prosecutors cross examine Dan Jones and defense attorneys cross examine Investigator Bier.

10:30 – 10:45 a.m. Break

10:45 a.m. – 12:00 p.m.

Workshop #5: Moving in Exhibits into Evidence on Direct & Cross Examinations

Location: Main Lecture Room

This interactive drills exercise will teach you how to move in exhibits into evidence.

12:00 – 1:30 p.m. Working Lunch - Discussion about jury selection

Location: Main Lecture Room

Civility matters: Tips from judges and trial lawyers about conduct in the courtroom (1 hour Ethics Credit).

1:30 – 3:00 p.m.

Workshop #6: Using Exhibits on Direct & Cross Examinations - Video Review

Location: Breakout Room

Prosecutors direct examine Investigator Bier using the diagram. Defense attorneys cross examine investigator using the diagram.

3:15 – 3:30 p.m. Break

3:30 – 5:00 p.m.

Workshop #7: Closing Arguments - Video Review

Location: Breakout Room

Deliver a closing argument.

5:00 – 5:30 p.m. Wrap Up, Reflections, Closing Remarks.