

CONTINUING LEGAL EDUCATION

THE BAR ASSOCIATION OF SAN FRANCISCO



The Solo and Small Firm Section of the Barristers Club presents

The Client Intake: Screening, Signing & Rejecting

Tuesday
June 11, 2019

MCLE Registration: 11:30 a.m. - 12:00 p.m.

Program/Lunch: 12:00 - 1:15 p.m.

Speakers

Michael Bracamontes

Bracamontes & Vlasak, P.C.

Becca Furman

Lewis & Llewellyn LLP

Jacqueline Ravenscroft

Tobener Ravenscroft LLP

Moderator

Lindsey Mignano

Smith Shapourian Mignano P.C.

The biggest asset a small firm has is its cases. Screening your cases and making sure you have the right facts and right clients to be successful is the key to maintaining a successful firm. This CLE will cover some of the ethical considerations concerning signing new clients, and knowing when to let prospective clients keep looking for counsel.

Topics

- Best tips on screening potential clients
- Knowing when to walk away from problematic potential or signed clients
- Getting clients to sign with your firm

Section Chairs: Courtney Brown, Law Offices of Mary Catherine Wiederhold & Becca Furman, Lewis & Llewellyn LLP

Event Code: B191473 Register online: www.sfbars.org/calendar

MCLE: 1 Hour

To receive MCLE credit, you must sign in during the designated MCLE registration period. This activity is approved for Minimum Continuing Legal Education credit by the State Bar of California. BASF is a certified provider.

Provider #103

Location

Bar Association of San Francisco
301 Battery Street, 3rd Floor
San Francisco, CA 94111

Cost

\$30 Section Members

\$40 BASF Members, Government &
Nonprofit Attorneys

\$55 Others

FREE for BASF Student Members

All prices increase \$10 on the day of the program.

This is a brown bag luncheon.

Event Code: B191473

BASF Members:

Be sure to log in to get your discounts!

Refunds will be given up to 48 hours in advance, less a \$10 handling fee.

Special Requests:

People with disabilities should contact BASF regarding reasonable accommodations.

CLE Webcast: www.sfbars.org/online-cle



Live



Recorded

Available June 24